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PRESS RELEASE

Quatech Announces New Value-Priced Serial Device Server

Complements ThinQ™ brand of high-performance models for serial-to-Ethernet solutions

Hudson OH, August 12-- Quatech, a world-class manufacturer of reliable serial connectivity solutions, announces new additions to their line of serial device servers, including the versatile yet budget-friendly SSE-410D. This new value-priced offering, combined with their industry-leading ThinQ models, gives Quatech a complete range of qualified solutions for serial-to-Ethernet applications.

"With a list price of \$189, Quatech's new SSE-410D is a better value, feature-for-feature, than any other comparably-priced serial device server on the market." said Steve Runkel, Quatech's President and CEO. "It is an outgrowth of our core business philosophy of providing Quatech customers with the best values in the industry – attractively priced products with the features they need, the quality and reliability they expect, and the service and support they deserve."

The SSE-410D meets the specifications required to support a large number of serial device-to-network applications. It is switch-selectable for RS-232, 422 & 485, and supports baud rates up to 230K. It ships with direct driver support for Windows® 98, Me, NT4, 2000 and XP. The SSE-410D can also be accessed using standard TCP/IP socket commands, and supports serial tunneling applications. Other features include an auto-sensing 10/100 Ethernet interface, UDP Client/Server modes, a Heartbeat connection to automatically re-connect to networks when needed, Telnet support, and for added security, the ability to reject connections from all but a single, defined IP address. The SSE-410D comes with Quatech's standard five-year limited warranty.

Quatech is also pleased to announce the availability of the SSE-200/300D, a new addition to their flagship ThinQ™ line of serial device servers. This RS-422/485-to-Ethernet single-port serial device server supports baud rates up to 921K and can be configured for either RS-422 or RS-485 communication, in full-duplex or half-duplex, 2-wire or 4-wire modes. Like the rest of the ThinQ line, it is based on reliable Motorola® digital dna™ technology and uses a robust PowerPC® processor. ThinQ products also ship with IntelliSock™, the most flexible and powerful TCP socket services available for custom applications.

In addition, Quatech is providing significant functional upgrades across the entire ThinQ line. SNMP support will be available for all ThinQ products in Q3, as will Linux driver support. These two feature enhancements will greatly extend the number of systems in which ThinQ can be employed, and provide much greater flexibility in the network management of serial devices.

For more information and the latest product specifications for the SSE-410D, the ThinQ SSE-200/300D, and the 1, 2, 4, and 8 port RS-232 ThinQ models, see Quatech's website at <http://www.quatech.com/products/sds.php>, call 800-553-1170 and talk with a sales engineer, or email sales@quatech.com.

About Quatech

Quatech is focused on delivering the industry's most reliable serial connectivity solutions. Through quality design, superior manufacturing, and world-class service and support, Quatech maintains the highest levels of reliability that our customers need to achieve lower total cost of ownership for themselves and for their clients. Customers include Fortune 500 companies and government agencies as well as VARs and System Integrators in a variety of industries including financial services, retail, industrial process control, security, aerospace, and hospitality. Quatech is the number one provider of serial connectivity to financial institutions, serving five of the top 10 U.S. banks. Founded in 1983 and headquartered in Hudson, Ohio, Quatech sells and supports its solutions both direct and through a global network of distributors. www.quatech.com.

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