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PRESS RELEASE

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Quatech Introduces New Four- and Eight-Port MEI Device Server Additions to High Performance Product Line

Multi-port models offer software-selectable RS-232/422/485 interfaces on all ports for maximum performance and flexibility

Hudson OH, March 28, 2005 -- Quatech Inc., a world-class manufacturer of device networking solutions, announced today the addition of two Device Server models to a product line offering the highest data transfer rates and lowest latency in the industry.

The new products in the Quatech line, the QSE-400D and ESE-400D, are ideal for industrial and commercial use. Equipped with four (QSE) or eight (ESE) serial ports that can be software configured for RS-232, 422 or 485 operation on each available port, they surpass other marketplace offerings in versatility, flexibility and ease of use for Multi Electronic Interface products.

"In addition to the industry's most powerful and flexible design, some key differences in our MEI products lie in the small details," says Steve Runkel, Quatech's President and CEO. "From multi-color LEDs that let users know at a glance which interface is being used on each port, to the radio buttons in the browser interface that let them easily configure the ports in seconds, our products convey quality throughout. Additionally, the power of our Device Server architecture scales up nicely to multi-port units and the performance advantage is even more pronounced than on the one and two-port models."

The performance and flexibility of the 400D series is derived from the industry's most powerful processor, a PowerPC® from Freescale™ (formerly Motorola® Semiconductor). This processor is part of a world-class architecture that offers the lowest latency available anywhere. As a result, it is now possible to easily network-enable even the most timing-sensitive applications and equipment. Industrial sensors, CNC machines, automated meter readers, biometric equipment and other serial devices can operate flawlessly over a network, as the 400D series provides the absolute minimum data transfer time possible. A choice of powerful operating modes allows smooth deployment on almost any Ethernet network, regardless of the operating system in use. Quatech also provides strong steel enclosures that are durable yet leave a small footprint.

The new 400D series will be available on April 15, 2005. List price for the QSE-400D is \$525; the ESE-400D is \$825. Both will be available directly from Quatech and from authorized Quatech distributors and resellers.

Quatech provides the most powerful and reliable Device Servers in the industry, both wired and wireless, which are integral components in the expanding machine-to-machine marketplace. Quatech also provides data connectivity products for desktop, mobile, embedded and standalone systems. Detailed information and specifications on all of these products is available online at www.quatech.com

About Quatech

Quatech is the industry's performance leader in device networking and connectivity solutions. Through quality design and world-class support, Quatech maintains the highest levels of performance and reliability. Satisfied customers include companies of all sizes in industries as diverse as energy management, retail/POS, intelligent traffic systems, building automation, security and many more. Quatech is also the number one device connectivity supplier to financial institutions, serving five of the top 10 U.S. banks. Founded in 1983 and headquartered in Hudson, Ohio, Quatech sells and supports its solutions direct and through a global network of resellers and distributors. www.quatech.com

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