

CONTACT: Lisa A. Hephner, Media Manager
PHONE: 330-434-3154
FAX: 330-434-1409
EMAIL: lhephner@quatech.com

PRESS RELEASE

FOR RELEASE September 12, 2003

Quatech Named One of the Best Places to Work in Northeast Ohio

AKRON, OH – September 12, 2003 – Quatech, Inc., one of the industry's leading suppliers of serial connectivity solutions, is proud to announce that they have been recognized as one of the top 99 places to work in Northeast Ohio.

The NorthCoast 99 annual awards are presented by the Employers Resource Council (ERC). Founded in 1920, ERC is Northeast Ohio's largest employers' association serving over 900 organizations employing nearly 400,000 employees in twenty-two Northeast Ohio counties. The NorthCoast 99 awards ceremony, which took place on September 10, 2003, is the culmination of a year-long effort to identify ninety-nine of the best places to work in Northeast Ohio.

The NorthCoast 99 award candidates must be nominated by one of their employees. The candidates are then evaluated for excellence in a variety of program/policy categories including: Compensation, Benefits, Health & Safety, Training & Education, Diversity, Community Services, Work/Life, Recruitment & Retention, Employee Communication.

"We are extremely proud to have been honored with the NorthCoast 99 award," said Steve Runkel Quatech's President and CEO. Runkel, along with company Chairman William Roberts, led an investment team that purchased Quatech in 2000. Today, Quatech is one of the fastest-growing companies in its market. "Communication is integral to building a team environment and to instilling in all employees how important they are to the whole process." Runkel said. "Our ability to succeed, especially in this tough economic climate, is a direct result of our employees commitment to the organization and to each other."

About Quatech

Quatech is focused on delivering the industry's most reliable serial connectivity solutions. Through quality design, superior manufacturing, and world-class service and support, Quatech maintains the highest levels of reliability that our customers need to achieve lower total cost of ownership for themselves and for their clients. Customers include Fortune 500 companies and government agencies as well as VARs and System Integrators in a variety of industries including financial services, retail, industrial process control, security, aerospace, and hospitality. Quatech is the number one provider of serial connectivity to financial institutions, serving five of the top 10 U.S. banks. Founded in 1983 and headquartered in Hudson, Ohio, Quatech sells and supports its solutions both direct and through a global network of distributors. www.quatech.com.

#

